



CEEKAY

*Creating Opportunities...*

# CeeKay Logistics Private Limited

IN INDUSTRY SINCE 2016

# Agenda



## About the Company

Our Story  
Mission  
Vision  
Services  
Key Achievements



## Our people

Management Team



## Closing

Summary  
Questions and Answers



## Growth

Performance  
Key Accounts



## Future Plans

Aspiration  
New Initiatives

# About CeeKay



OUR STORY



MISSION



VISION



SERVICES



KEY  
ACHIEVEMENTS



# Our Story

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- Ceekay Logistics Pvt. Ltd. was established in the year 2016, to provide consultancy services to various Importers, Exporters, CHAs, Freight forwarders, and other stakeholder involved in the international trade.
- Lead by industry expert Mr. Chandra Prakash Gothwal brings in his 17 years of market experience which helps in offering new innovative services offering and in the continuous growth of the company.
- We believe in the today's idea of working in aggregation and outsourcing. We work as an aggregator providing multiple services to all the parties involved in international trade.





# Mission

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To become the preferred service provider for our customers by constantly adding more services and value for our customers.





# Vision

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To provide our customer with consistent value by delivering integrated end-to-end logistics solutions and persistently creating opportunities for everyone.





# Our Services



CFS MANAGEMENT



IGM MANIFESTATION



ADD ON SERVICES





## CFS Management

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We are associated with some of the best CFSs in Nhava Sheva after diligent evaluation of each CFS. These CFSs offer strategic advantage to our customers in terms of their specific requirements like location, movement from port to CFS, equipment, pricing, customer friendliness etc. We are happily providing CFS Management Service in Nhava Sheva, Chennai & Krishnapatnam.







# IGM Manifestation

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- We are registered with customs since 2018, for Import Manifestation at Pan India level. We offer to submit HBL data to Indian customs via IGM Manifestation on Icegate and HBL submission to Shipping Lines.
- We assure best service with at most accuracy and ensure error free IGM Manifestation.
- **Benefits of House BL Consol filing through Ceekay Logistics:**
  - ✓ You can relax on submission of documents to us, we will inform on completion of the process.
  - ✓ Save exorbitant shipping line charges and your precious time.
  - ✓ Hassle free work with zero intervention for data entry.
  - ✓ We have one point contact & daily reporting system for various clients as per their requirements.





## Add on Services

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- HBL Submission to Shipping Line.
- Documentation Services – CFS movement, Import DO process, Export SI Filing, VGM, Export CFS stuffing.
- Consultancy Services – SCMTR registration, MTO Registration, DPD Registration.
- Customer Service Outsourcing – Import & Export Operations.
- Warehousing Services – Bonded & Domestic.
- Transportation Services.





# Key Achievements

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- Registered under MTO and with customs as consol agent – 2018
- First rail movement from port to CFS – 2018
- Registered as Associate Partner – Gold Category with Container Corporation of India - 2019
- SCMTR Registered – 2020
- CFS nomination done for approx. 1.5L TEUS
- IGM Manifestation done for approx. documents 82000 HBL & 40000 MBL
- Started with the team of 3 employees and now we are a family of 44 team members.



# Growth



PERFORMANCE



KEY ACCOUNTS



Consultation services for Import CFS  
Nomination and documentation.

2016

Started console filling for  
Pan India location with  
2390 HBL's in first year

2018

Started Warehouse, Transportation and  
House Bill submission services

2019

Got SCMTR registration,  
Testing and Software  
solution.

2020

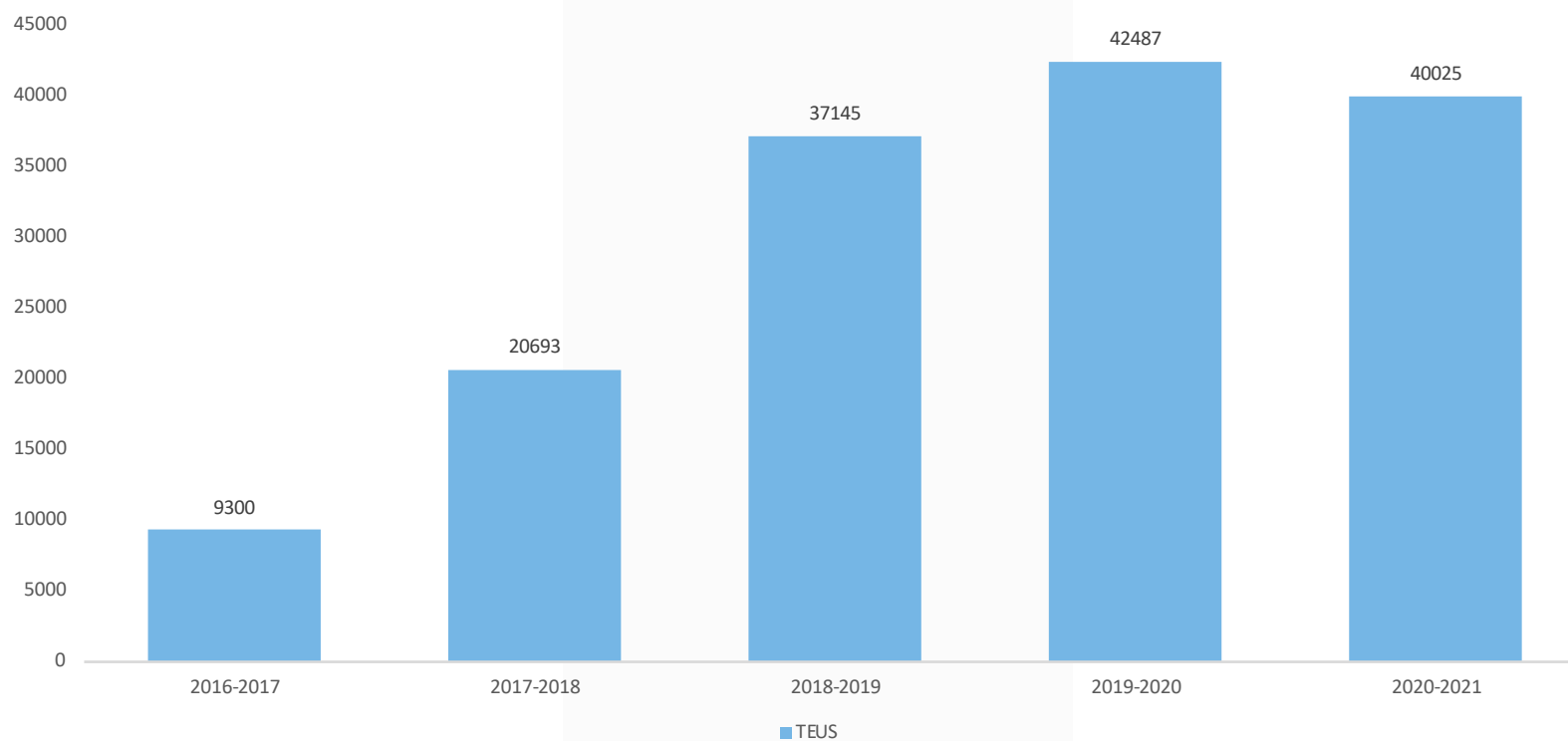
Initiated Import / Export  
Customer Service  
Outsourcing unit - Booking /  
SI submission

2022



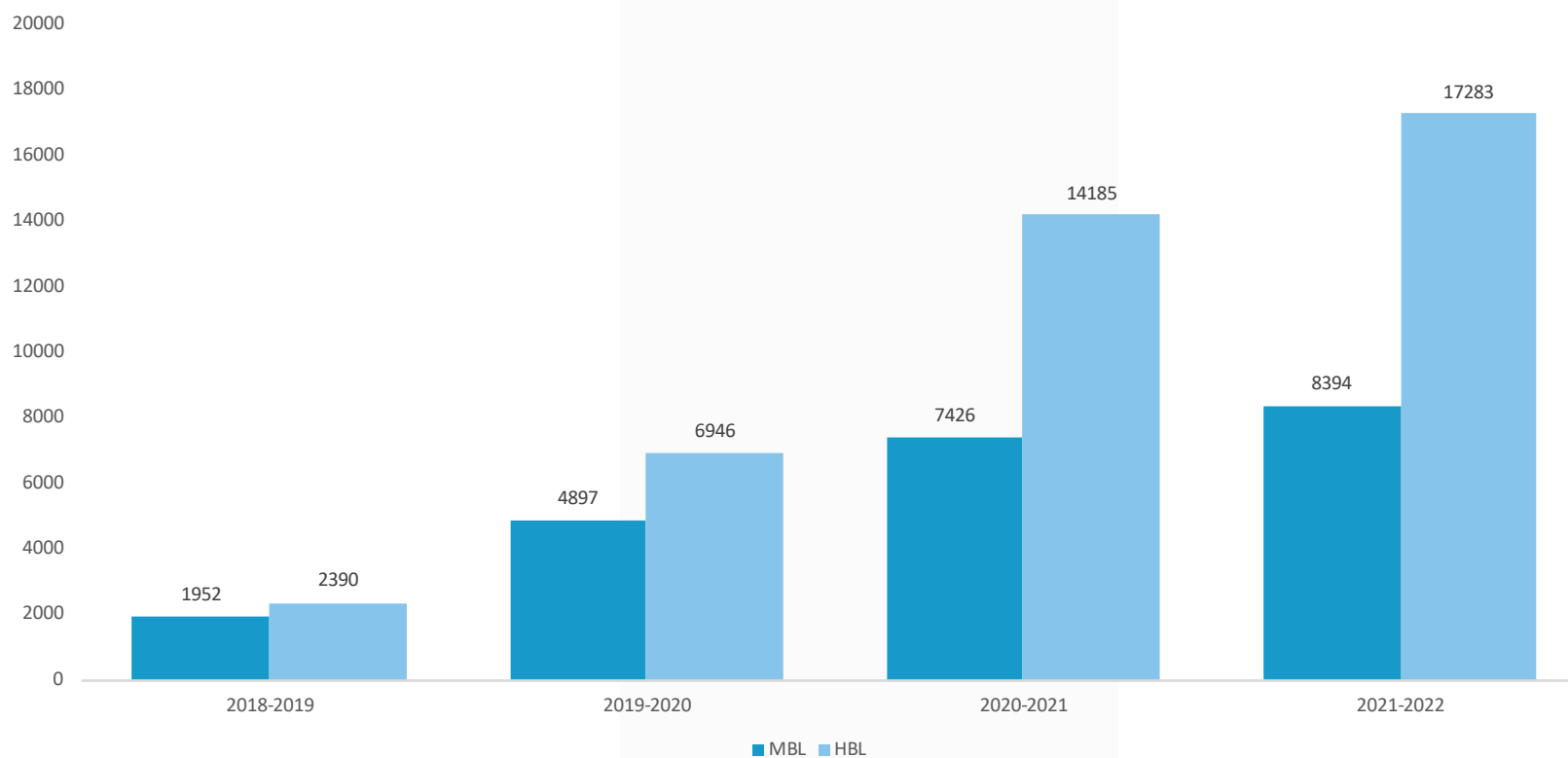


# CFS Performance





# IGM Performance



# Key Accounts

- Kuehne Nagel Pvt. Ltd.
- Maersk (Damco Division)
- Allcargo Logistics Limited
- Man Logistics India Pvt. Ltd.
- Rhenus Logistics India Pvt. Ltd.
- Hellmann Worldwide Logistics India Pvt. Ltd.
- Dachser India Pvt. Ltd.
- AIT Worldwide Logistics India Pvt. Ltd.
- Nilkamal Limited







# Future Plans



- Aspirations
- New Initiatives



# Aspiration

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We aspire to become one of the biggest shared service hub offering multiple services to Importers, Exporters, CHAs, Forwarders or any other party involved in the Industry of Logistics and Supply Chain.





# Initiatives

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- Ready and well versed with the SCMTR registration and software testing.
- Expanding in new segment of customer service outsourcing.
- Expect initiation of few more innovative services in next 6 to 12 months.





# Our People

- Mr. Chandra Prakash Gothwal, Managing Director, +91 22 45721000
- Ms. Aditi Gothwal, Branch Manager & Customer Service Head, +91 22 45721000
- Mr. Tarundutta Sharma, General Manager - Documentation, + 91 8652258440
- Ms. Mansi Veera, Sr. Manager - Key Account / General Management, +91 9665903021
- Ms. Shalaka Kulkarni, Manager - Sales, +91 8828116138
- Mr. Ramesh Sawant, Manager - Manifestation, +91 9664186331
- Ms. Harshali Gawde, Manager - Accounts, +91 9987906930



# Wrap Up





# Thank you

QUESTIONS?